



# How to Shoot from the Hip Without Getting Shot in the Foot: Making Smart Strategic Choices Every Day

*James D. Stein, Herbert L. Stone, Charles V. Harlow*

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Processing information intelligently and correctly is a skill all business managers need in order to function effectively in today's competitive environment. Designed as a self-help work, it presents a model for filtering and condensing information in order to make good decisions in today's world of business. Divided into 11 chapters, each presents a micro scenario of a given situation, preceded by an issues section that offers an incisive overview of the topics to be treated in that chapter. Chapters then present three possible choices/outcomes; readers will make a choice based on the data provided, and then discover how he/she did in the author's opinion, along with the discussions of the pluses and minuses of each option. It should help business people increase the effectiveness of their decision-making skills and enhance not only their company's, but also their own future rewards.

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